

Software-Defined Networking: Where Are We Today?

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Networking & Security
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Networking is going through
it's biggest revolution of the
past 20 years.

Agenda

Why SDN?

Where are we today?

The future of SDN.

Networking Hardware is a Commodity

All of these switches have the same networking chip



Arista 7050S-64



IBM BNT Rackswitch G8264



Alcatel Lucent 6900



Juniper QFX 3500



Cisco Nexus 3064



Quanta T3048-LY2



Dell Force 10 S4810



HP5900af 48xg



Edge Core AS5600-52X

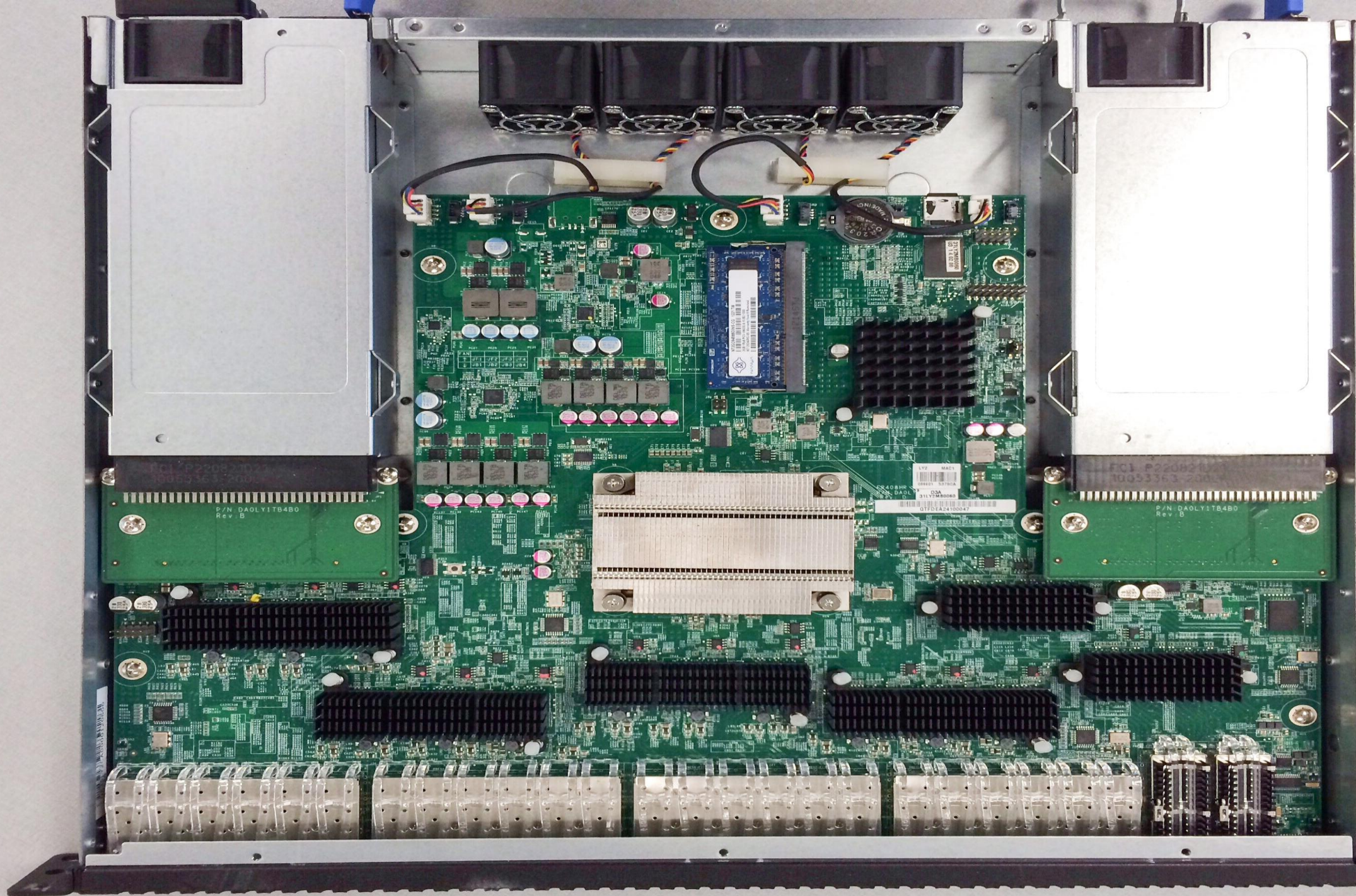
Networking Hardware is a Commodity

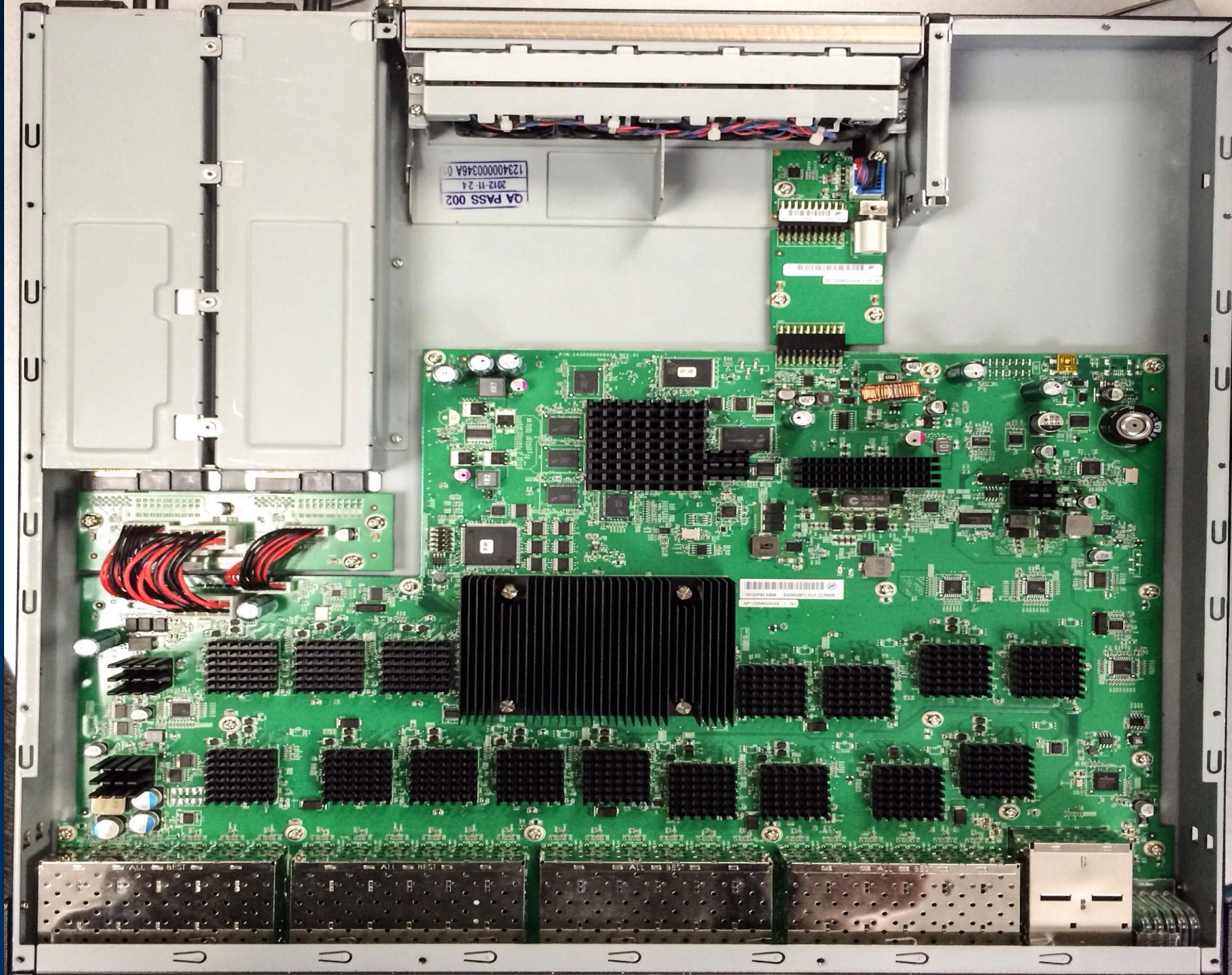
Broadcom dominates the silicon market (think Intel x86)

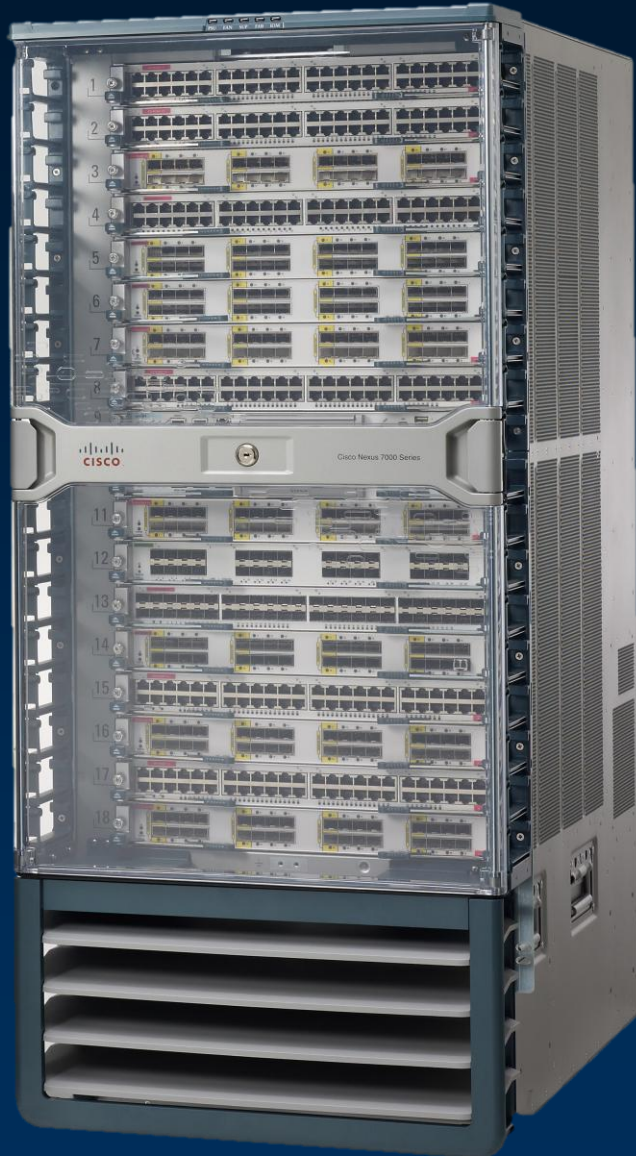
- Currently used by all major ToR switches

OEM Manufacturers build systems based on Broadcom design

- OEMs have a roadmap of upcoming systems
- In many cases, Brand vendors pick existing design and only add their software
- Switches are internally virtually identical







Protocols

Features

Network OS

System

Silicon



Software-Defined Data Center

Software

Hardware

Data Center Virtualization Layer



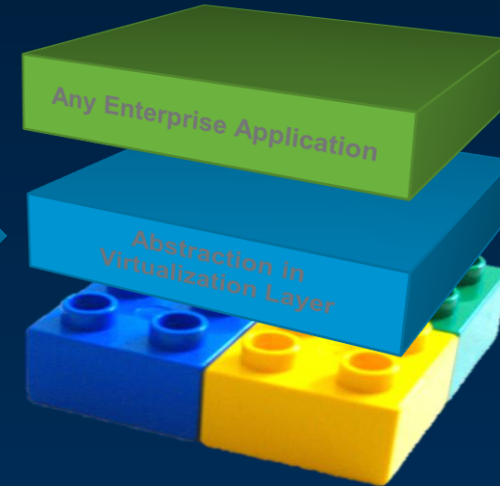
Configuration Management
Network Automation
Software-Defined Networking
Storage Capacity
Predictive Analytics
Operational Performance
Standardized Configuration & Management

Proven approach, now being consumed by enterprise

Custom Application Software
Including routing, load balancing,
security, location independence,
hardware independence.



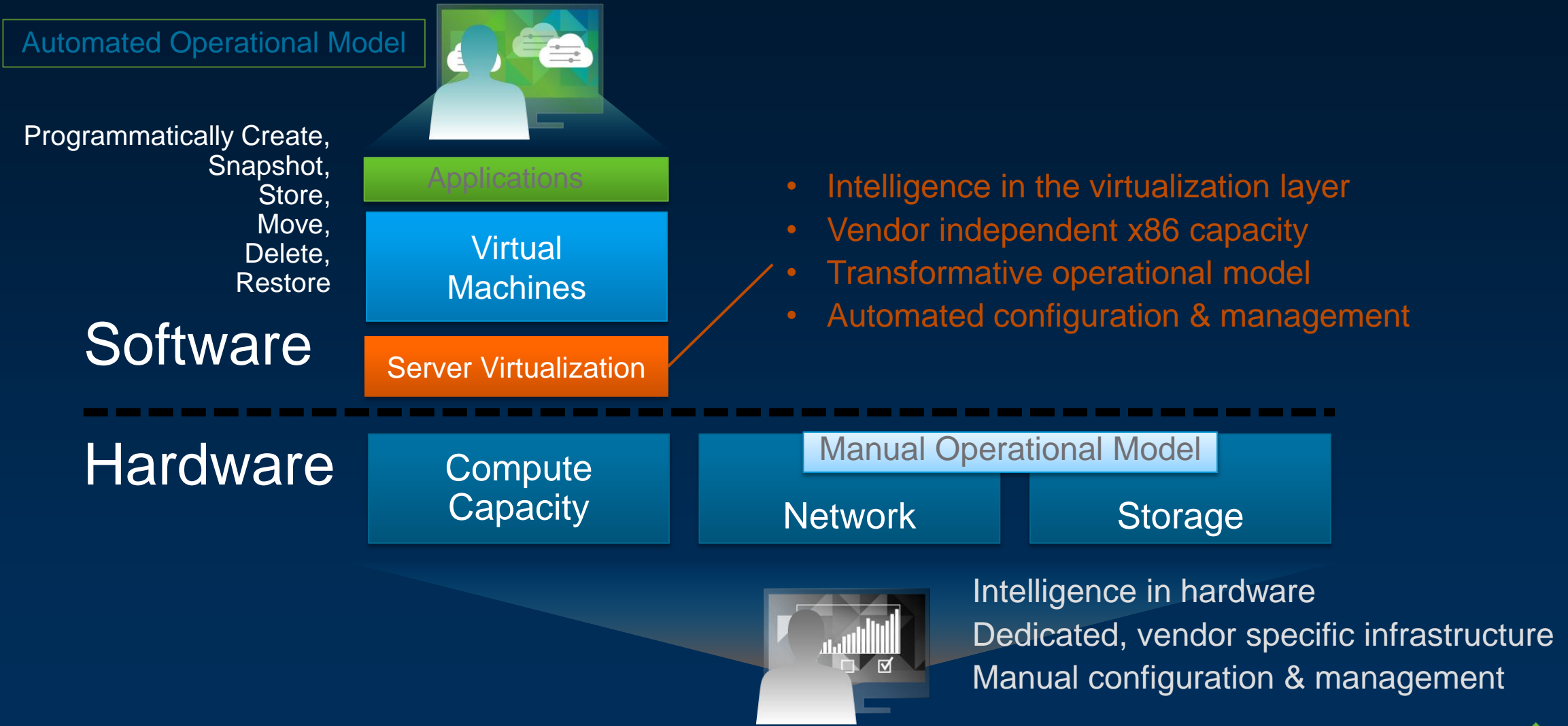
Software Defined
Data Center



Simple "Lego Block" Style Modular Capacity



Taking what we have learned....



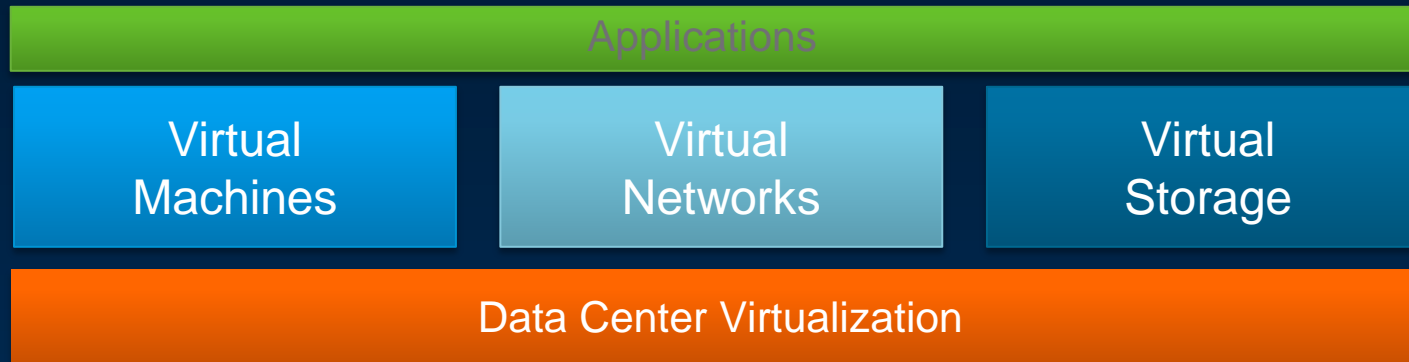
To deliver a Software Defined Data Center approach

Automated Operational Model



Programmatically Create,
Snapshot,
Store,
Move,
Delete,
Restore

Software



Hardware



Pooled compute, network and storage capacity
Vendor independent, best price/performance
Simplified configuration & management



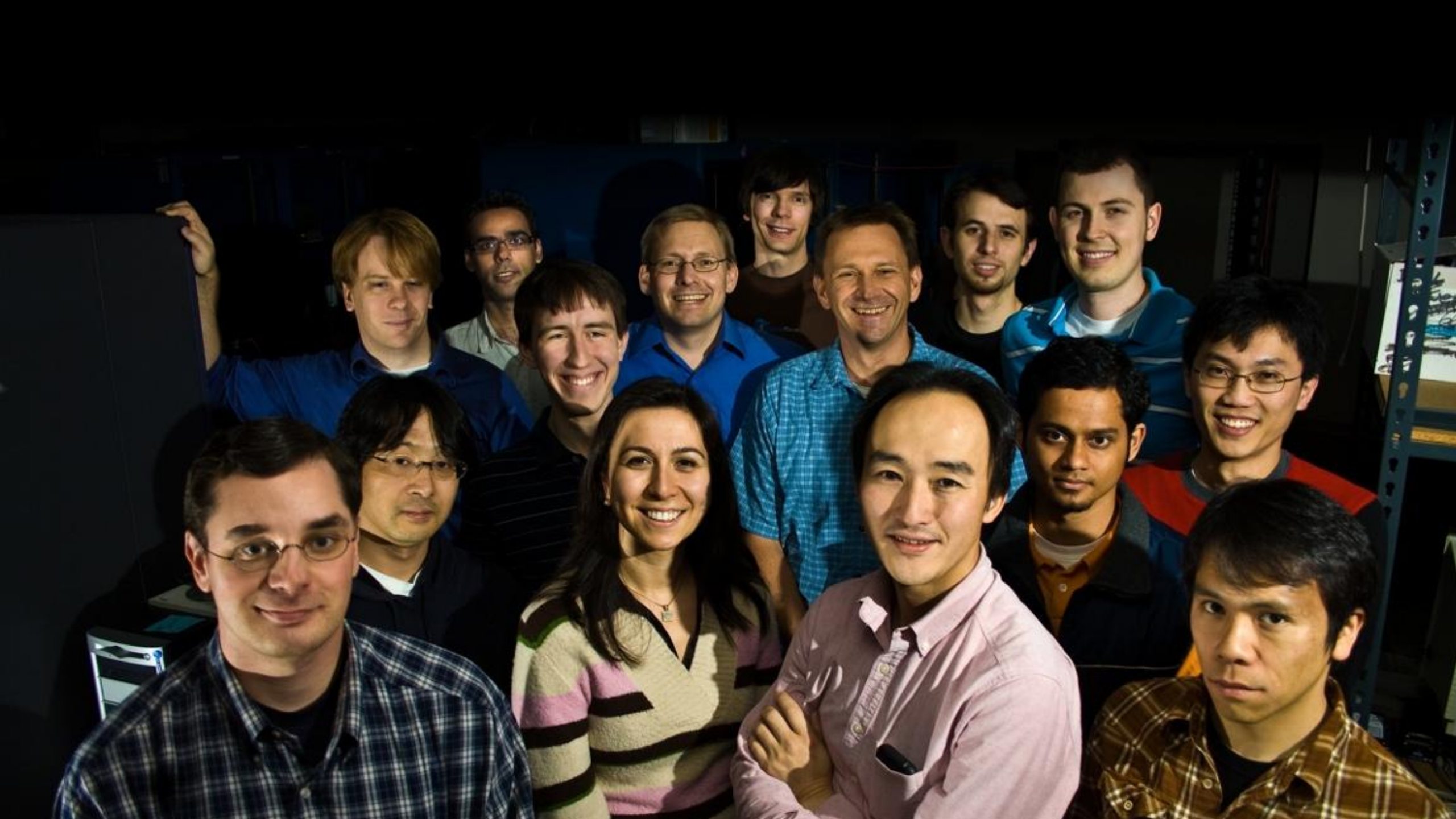
Location Independence

Agenda

Why SDN?

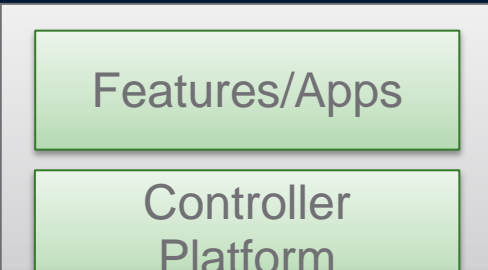
Where are we today?

The future of SDN.



OpenFlow Model

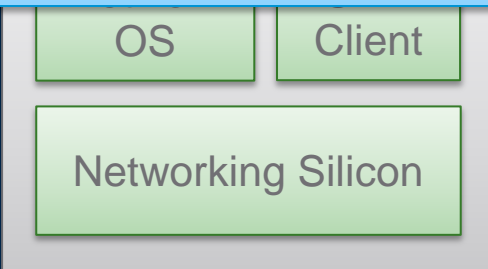
SDN Controller



Vendor B

- Controller Platform
- Applications on Top

Who can name an example of a production deployment that follows this model?



- Build Feature Switch
- Adds OpenFlow Client

SDN Enabled Switch

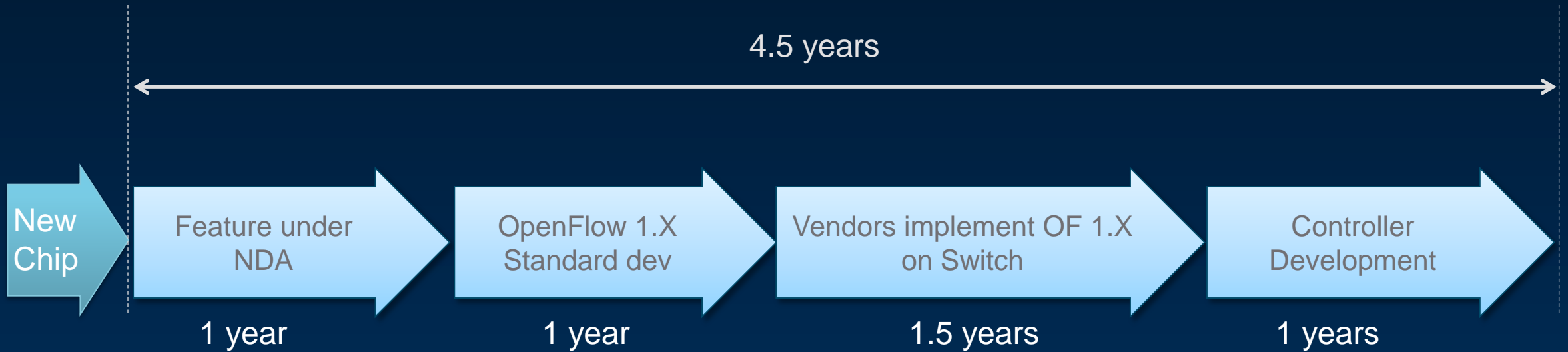
OpenFlow Deployments Today

- SDN is doing extremely well
 - ONS with 1,600 attendees
 - NSX at \$200m run rate, 400 customers
 - BSN had \$1m in pre-orders for it's Cloud Fabric
 - Analyst predictions are going up...

- Why is no one following the original model?

OpenFlow Development

The original model constrains innovation



**Networking industry is moving very quickly
Standards-based development model slows down innovation.**

Evolution of Software Defined Networking



Research

- OpenFlow
- Mostly in Academia
- Experimental

Products & Architecture

- Overlay Networks
- Centralized Control Planes
- Service Providers & Enterprise

Mainstream Deployments

- Operational Readiness
- Easy Deployment
- Operational Tools



Where we are, where we are going

72%

of VMware customers survey plan to virtualize network in next 18 months

- ✓ Real Product
- ✓ Real Business
- ✓ Real Customers
- ✓ Real Market



Top Customer Priorities

1. POC-to-Production
2. Multi-vCenter Support
3. Train, Certification & Org
4. Reference Architectures

Networking is a Software Industry

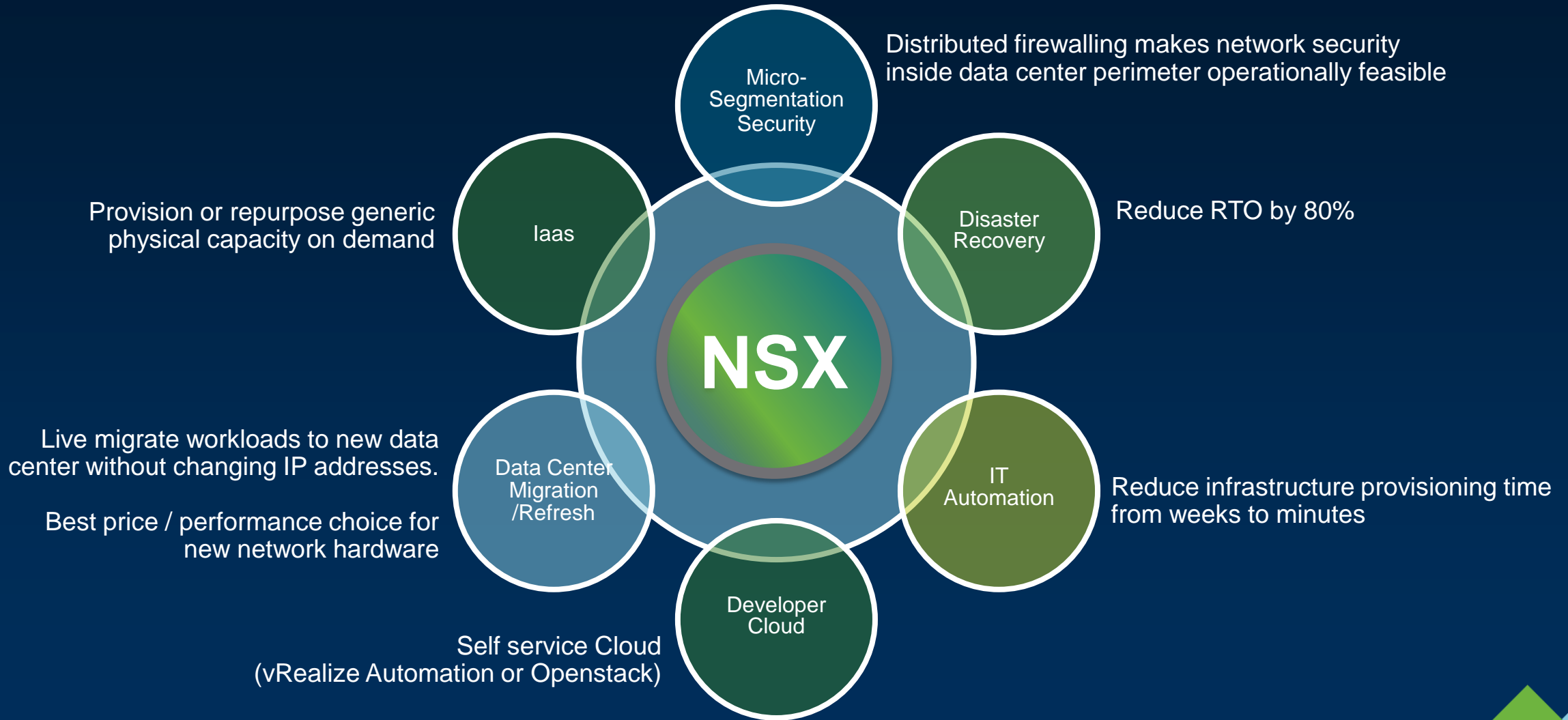
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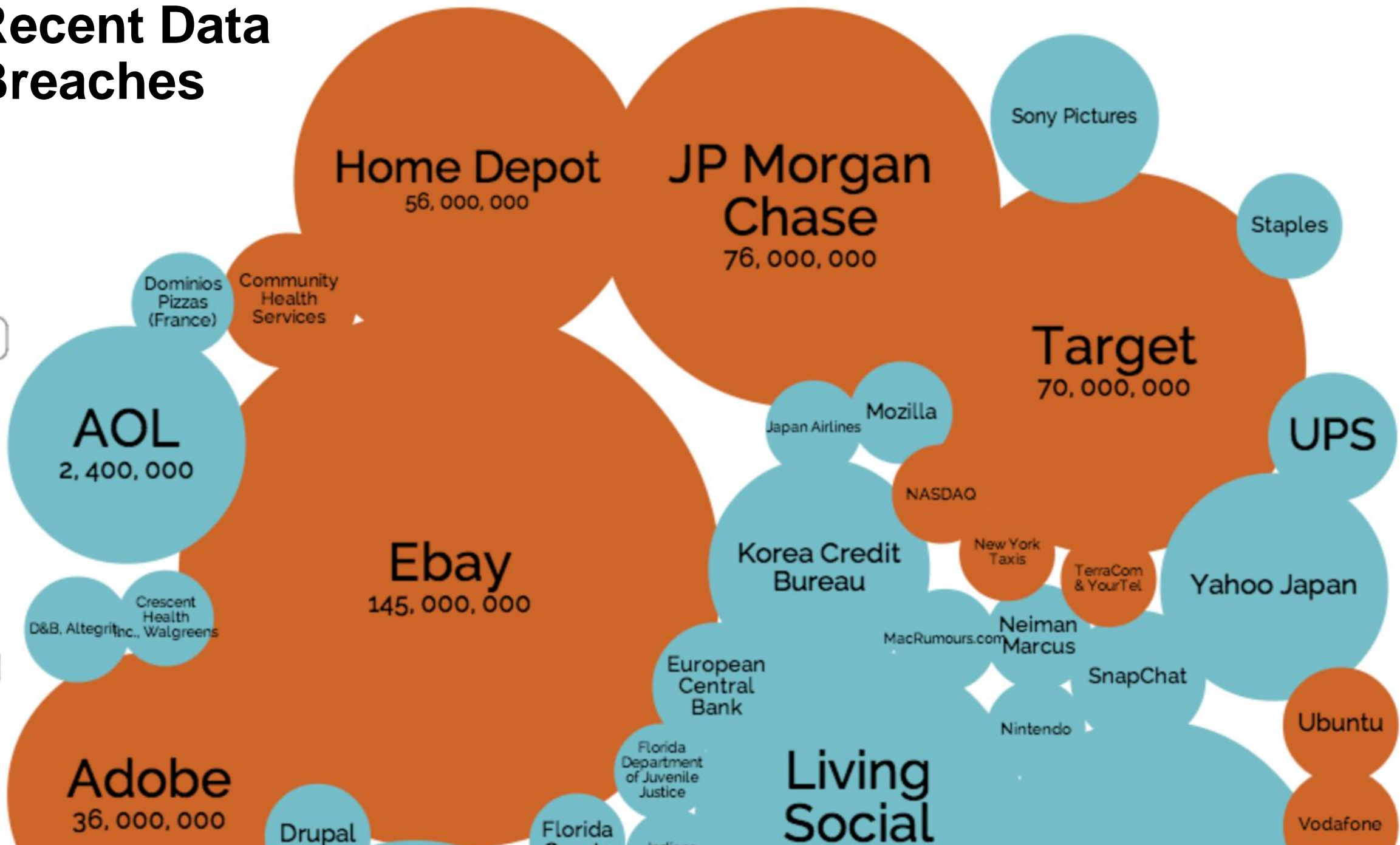
NSX | The Strategic Platform for the Next Generation Data Center



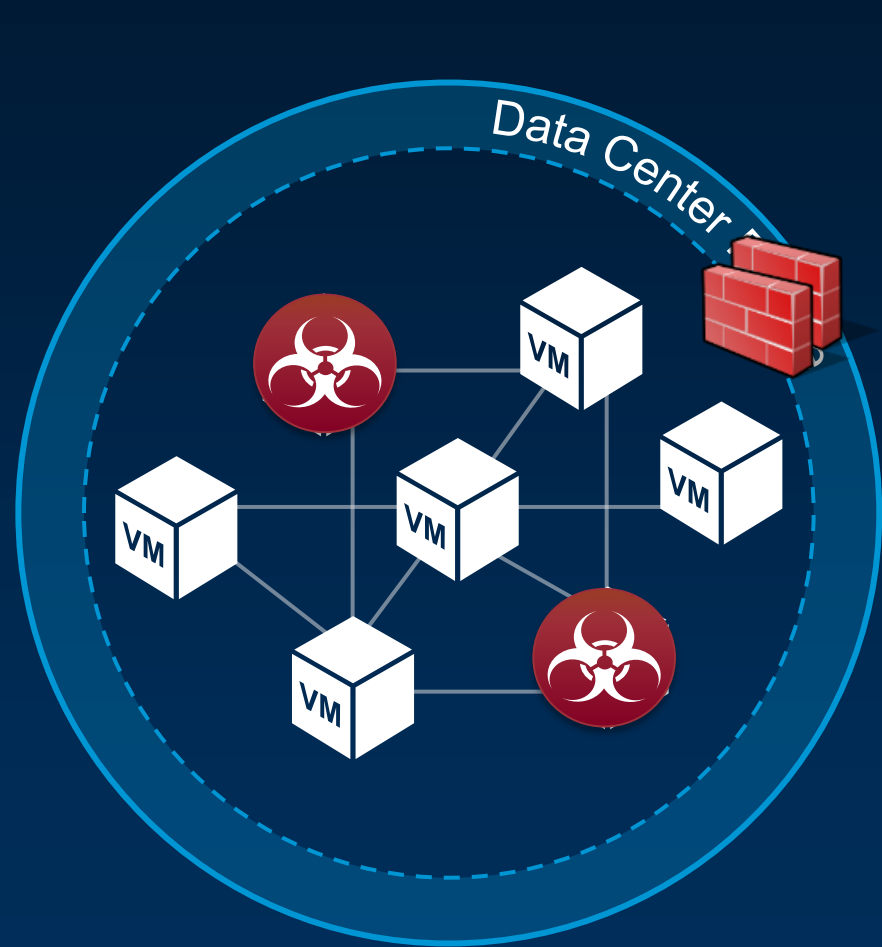
Recent Data Breaches

latest

2014



Secure Micro-Segmentation in the Data Center



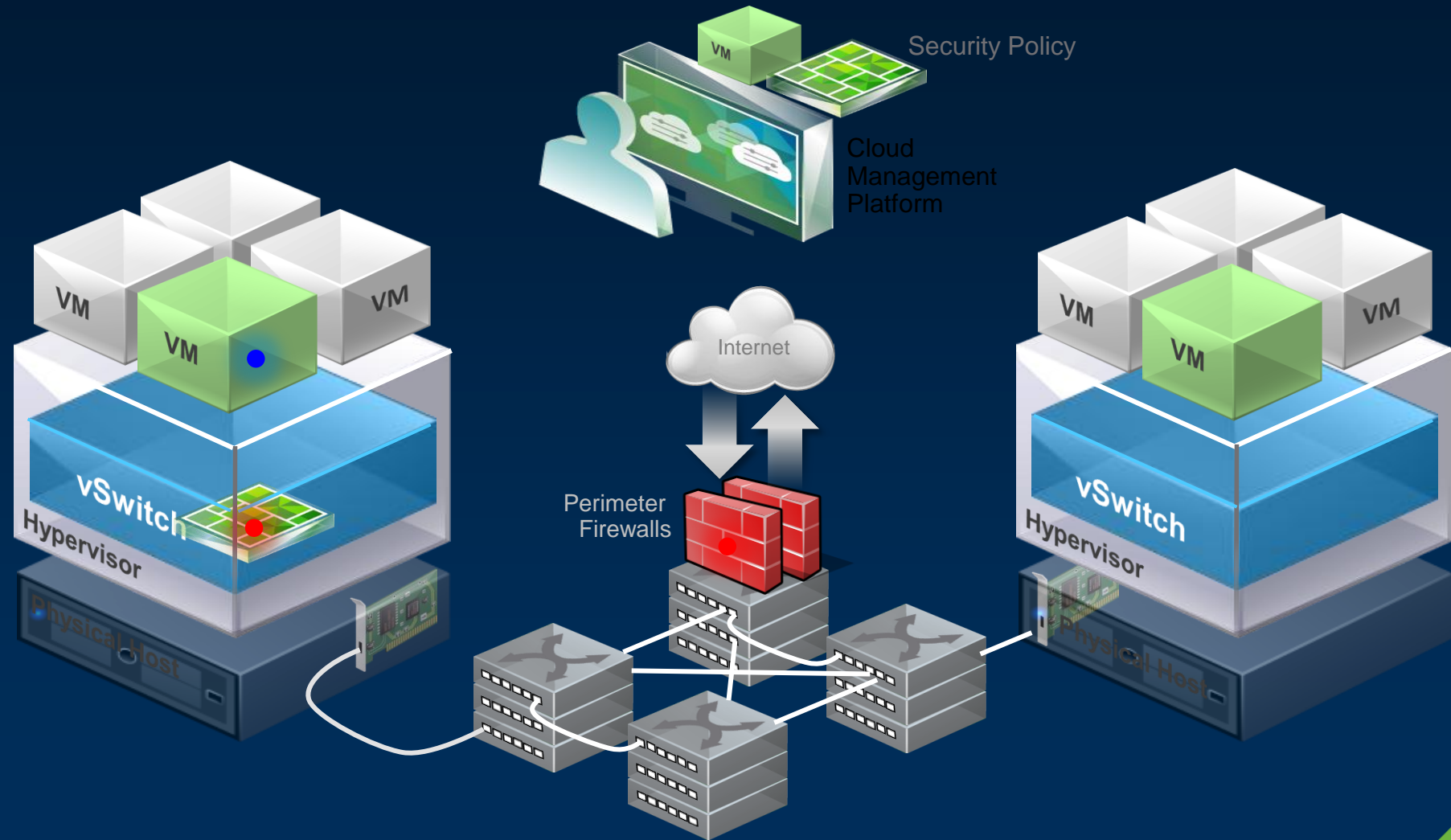
Uncontrolled
Communication

Secure Micro-Segmentation in the Data Center

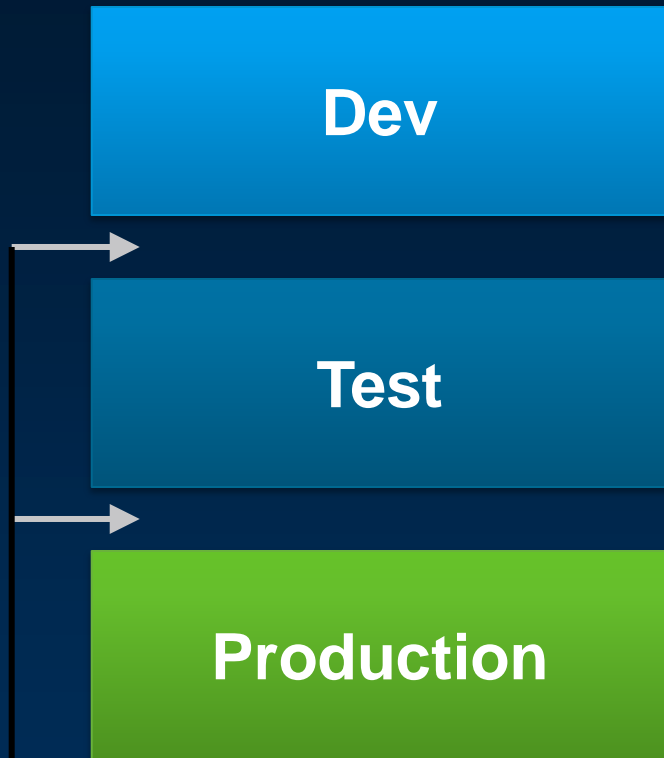


Operationally
Infeasible

Secure Micro-Segmentation in the Data Center

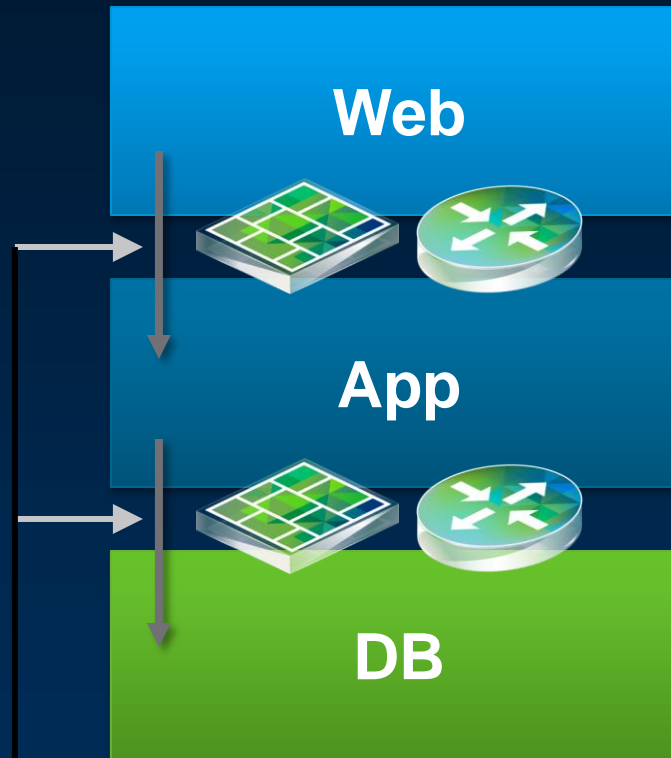


Isolation



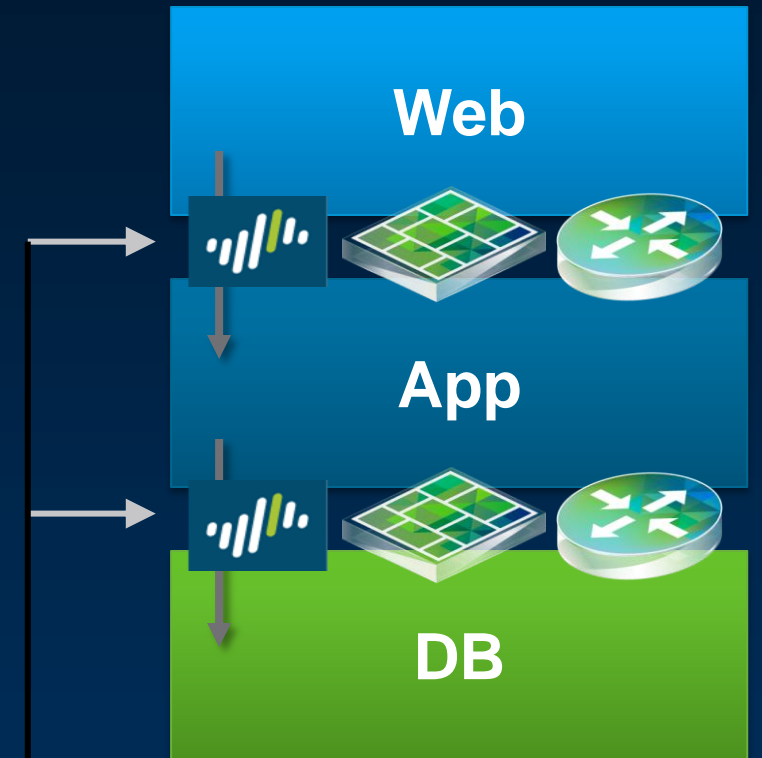
No
Communication Path

Segmentation



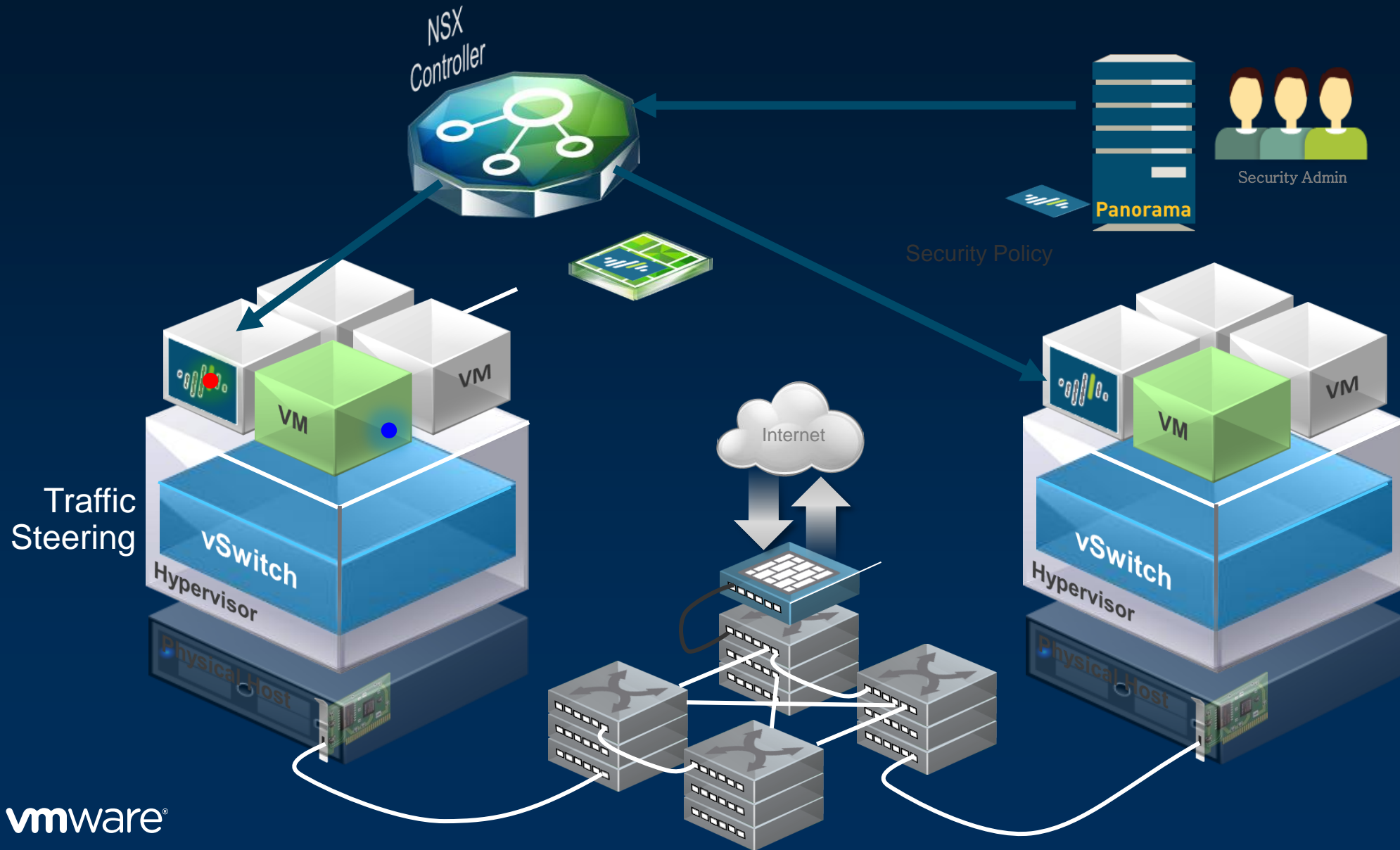
Controlled
Communication Path

Segmentation with Advanced Services

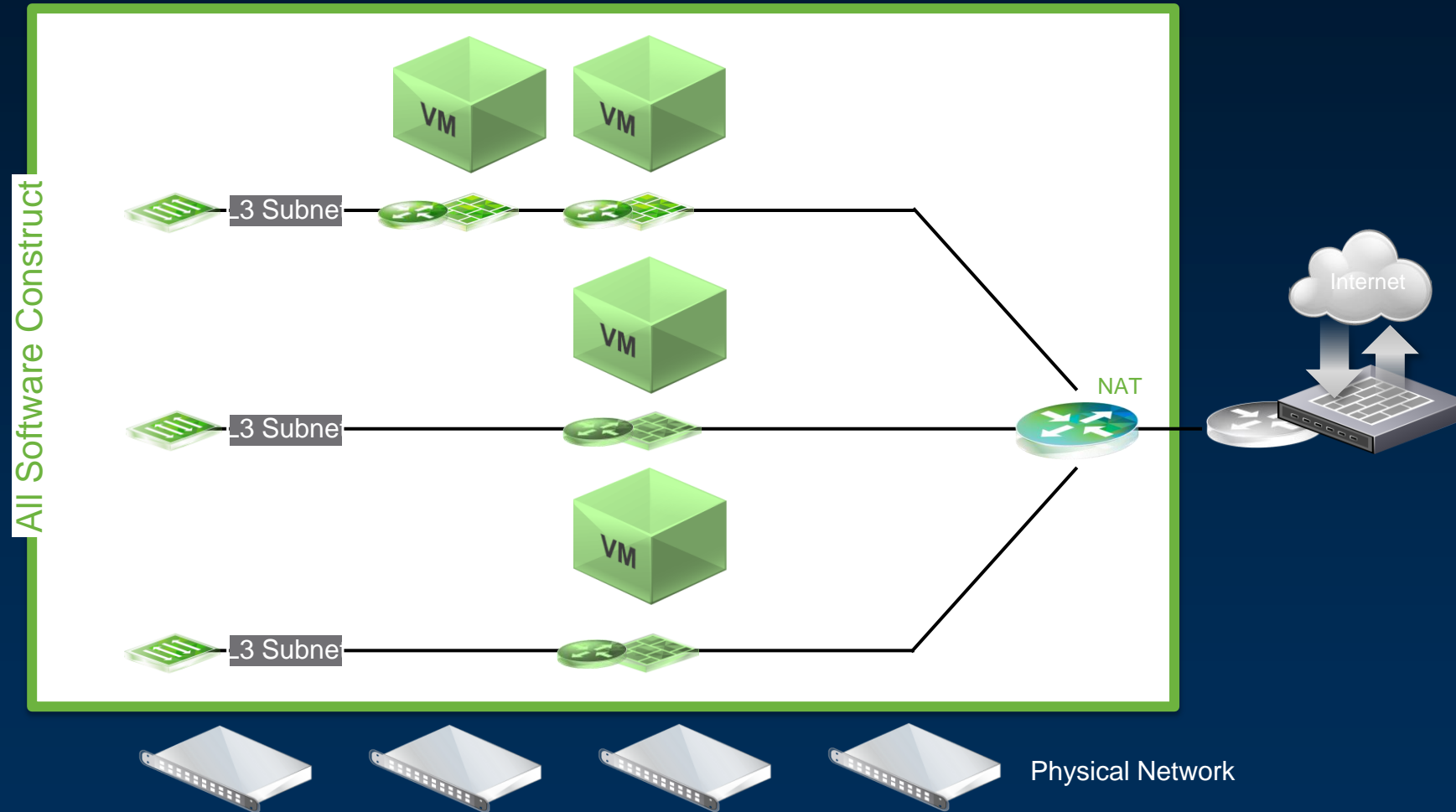


Advanced Services Controlled
Communication Path

Advanced Services Insertion – Example: Palo Alto Networks NGFW

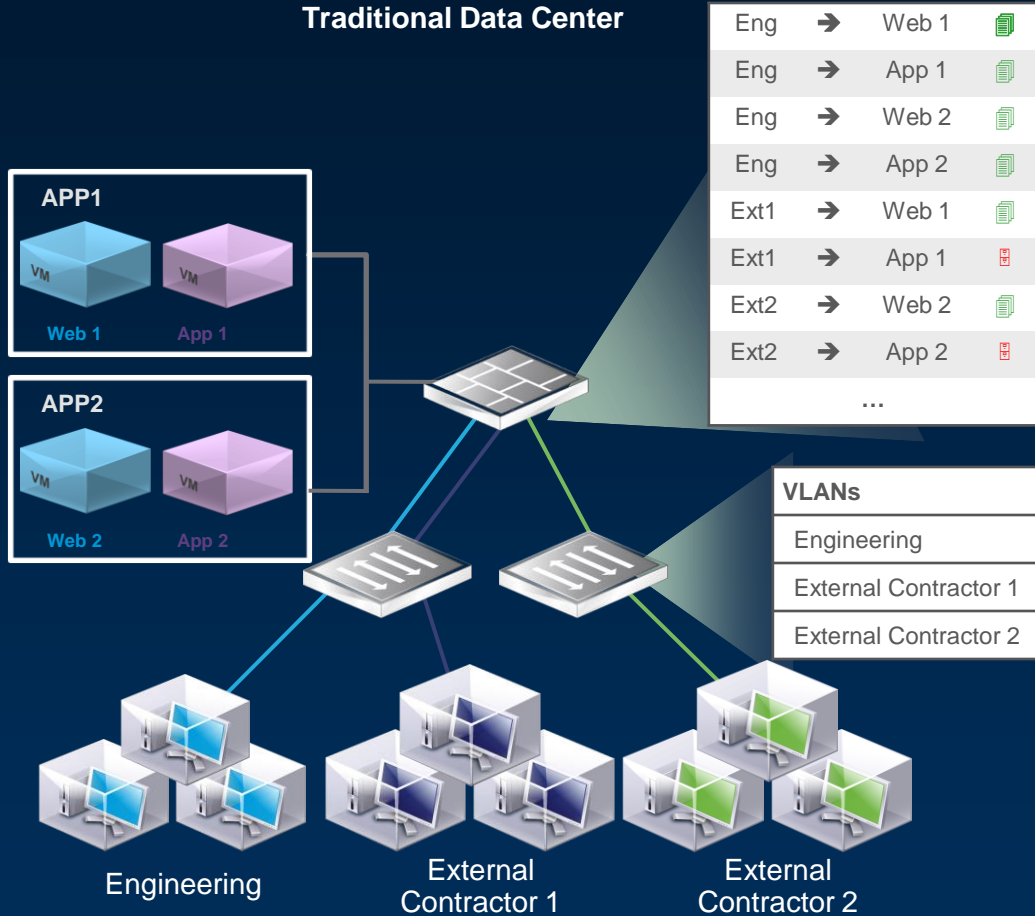


Software Defined Data Center Deployed

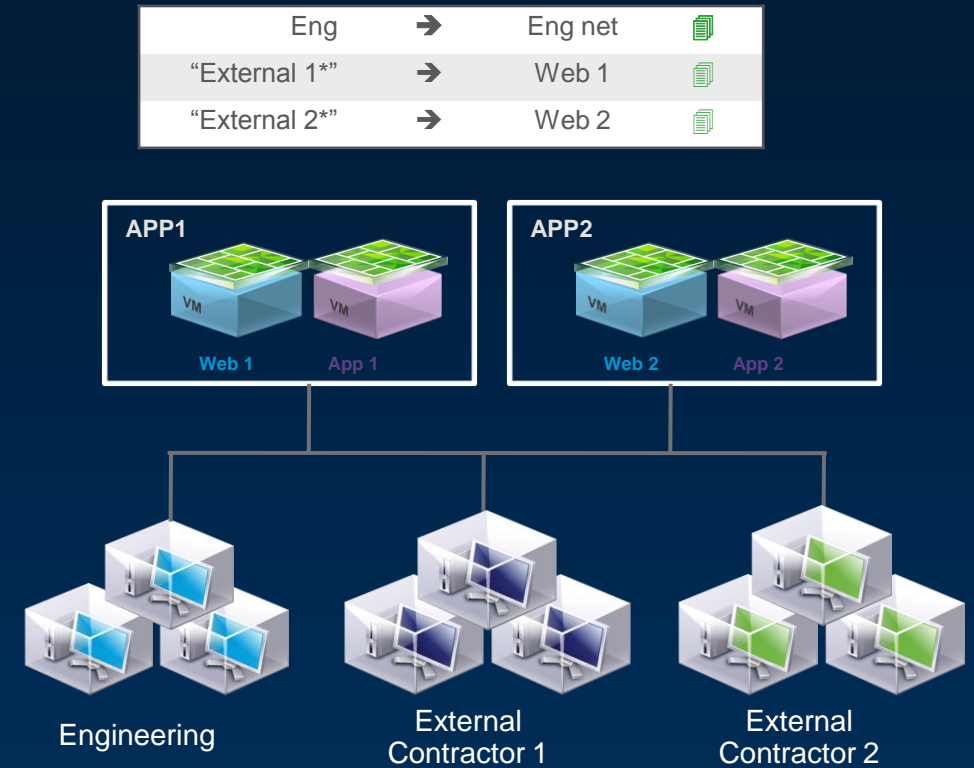


Use case 3: VDI

Traditional Data Center



NSX Data Center



Simplify VDI deployments

- Eliminate complex policy sets and topologies for different VDI users
- Align policies to logical grouping
- Decouple network topology from VDI security

VMware NSX Momentum: Customers

4 of 5

top investment banks

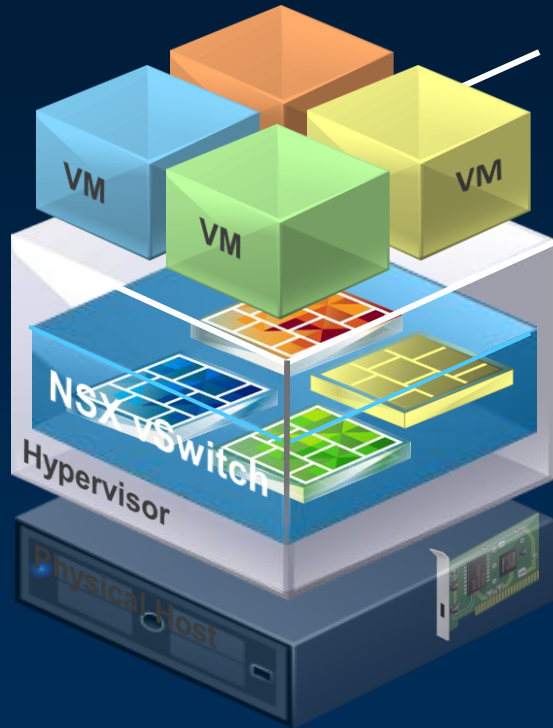


Over 400 Customers

Leading enterprises & service providers



Networking is a Software Industry



Software Defined Networking is here Today!

Use cases are driving adoption:

- Security + Micro-Segmentation
- IT Automation
- Disaster Recovery
- IaaS